

ARCHITECTURAL SALES REPRESENTATIVE – Home Improvement - CA

Textured Coatings of America, Inc. (TCA) is seeking an energetic, enthusiastic Architectural Salesperson for our home improvement division to call on facility managers and painting contractors. Position to be based out of TCA's Los Angeles, CA office.

Candidate must have experience in the home improvement construction industry, preferably with an architectural specification team of a large paint/ coatings company.

Candidate must have excellent communication, organizational, and presentation skills. An understanding of residential construction procedures and timing is required.

Preferred Requirements:

- Paint and coating knowledge
- Experience with construction documents, especially creating and modifying specifications.
- Experience calling on construction professionals and conducting lunch and learn presentations.
- Experience with growing existing accounts throughout territory.
- Experience growing national account business.

Extensive marketing support provided. Opportunity to advance. Competitive salary, commission and benefits package including health/ dental insurance and 401k. Relocation expenses paid for right candidates.